| MYGA - Multi-Year Guarantee Annuity Comparison - October 21, 2013 |                    |          |                |             |             |           |      |           |           |          |                |   |
|---|--------------------|----------|----------------|-------------|-------------|-----------|------|-----------|-----------|----------|----------------|---|
| Company   | Product            | Yrs Guar | Effective Rate | 1st Yr Rate | Rate Yrs 2+ | Full Comp | Thru | Comp @ 85 | Comp @ 90 | Issue To | Charge @ Death | Break Points                            |
| North American  | Guarantee Choice   | 3        | 1.15%          | 1.15%       | 1.15%       | 1.50%     | 80   | 1.13%     | 0.75%     | 90       | Yes            | Additional 0.25% Rate >\$200k           |
| Principal Financial   | Select Series 3    | 3        | 0.90%          | 0.90%       | 0.90%       | 1.00%     | 80   | 0.50%     | N/A       | 85       | No             | Additional 0.10% Rate >\$100k           |
| North American  | Guarantee Choice   | 4        | 1.55%          | 1.55%       | 1.55%       | 2.00%     | 80   | 1.50%     | 1.00%     | 90       | Yes            | Additional 0.25% Rate >\$200k           |
| Principal Financial   | Select Series 4    | 4        | 1.17%          | 1.55%       | 1.05%       | 2.25%     | 80   | 1.50%     | N/A       | 85       | No             | 0.13% >\$50k, 0.26% >\$100k             |
| Principal Financial   | Secure Annuity     | 4        | 1.00%          | 1.00%       | 1.00%       | 2.25%     | 80   | 1.50%     | 0.75%     | 90       | No             | 0.1070 / \$00Kj 0.2070 / \$100          |
| Sentinel Security   | Personal Choice    | 5        | 2.85%          | 2.85%       | 2.85%       | 2.25%     | 80   | 1.50%     | 1.50%     | 90       | No thru 79     |   |
| North American  | Guarantee Choice   | 5        | 2.25%          | 2.25%       | 2.25%       | 2.50%     | 80   | 1.88%     | 1.25%     | 90       | Yes            | Additional 0.25% Rate >\$200k           |
| The Standard  | FGA 5              | 5        | 2.15%          | 2.15%       | 2.15%       | 1.00%     | 80   | 0.50%     | 0.40%     | 90       | No thru 85     | Additional 0.10% Rate >\$100k           |
| Liberty Life  | Freedom Balance    | 5        | 2.05%          | 3.65%       | 1.65%       | 2.50%     | 80   | 1.25%     | N/A       | 85       | Yes            | Additional 0.15% Rate >\$100k           |
| American National   | Palladium MYG      | 5        | 1.70%          | 2.50%       | 1.50%       | 2.50%     | 79   | 0.50%     | N/A       | 85       | Yes            | Additional 0.10% Rate >\$100k           |
| The Standard  | SRA 5              | 5        | 1.65%          | 1.65%       | 1.65%       | 2.00%     | 80   | 1.00%     | 0.77%     | 90       | No thru 85     | Additional 0.10% Rate >\$100k           |
| Symetra   | Custom 5           | 5        | 1.45%          | 1.45%       | 1.45%       | 2.50%     | 75   | 1.50%     | N/A       | 85       | No             | 0.10% >\$50k, 0.40% >\$100k             |
| Principal Financial   | Guaranteed Annuity | 5        | 1.30%          | 1.30%       | 1.30%       | 2.60%     | 80   | 1.75%     | 0.90%     | 90       | No             | , |
| orpar i mariolai  |                    |          |                |             |             |           |      |           |           |          |                | †                                       |
| North American  | Guarantee Choice   | 6        | 2.45%          | 2.45%       | 2.45%       | 2.50%     | 80   | 1.88%     | 1.25%     | 90       | Yes            | Additional 0.25% Rate >\$200k           |
| The Standard  | FGA 6              | 6        | 2.30%          | 2.30%       | 2.30%       | 2.00%     | 80   | 1.00%     | 0.77%     | 90       | No thru 85     | Additional 0.10% Rate >\$100k           |
| American National   | Palladium MYG      | 6        | 1.90%          | 1.90%       | 1.90%       | 2.50%     | 79   | 0.50%     | N/A       | 85       | Yes            | Additional 0.10% Rate >\$100k           |
| The Standard  | SRA 6              | 6        | 1.85%          | 1.85%       | 1.85%       | 2.00%     | 80   | 1.00%     | 0.77%     | 90       | No thru 85     | Additional 0.10% Rate >\$100k           |
| Principal Financial   | Select Series 6    | 6        | 1.78%          | 2.20%       | 1.70%       | 3.00%     | 80   | 2.00%     | N/A       | 85       | No             | 0.14% >\$50k, 0.31% >\$100k             |
| Principal Financial   | Secure Annuity     | 6        | 1.35%          | 1.35%       | 1.35%       | 3.00%     | 80   | 2.00%     | 1.05%     | 90       | No             | 0.17% >\$50k, 0.33% >\$100k             |
| ·   |                    |          |                |             |             |           |      |           |           |          |                |   |
| Sentinel Security   | Personal Choice    | 7        | 3.20%          | 3.20%       | 3.20%       | 2.25%     | 80   | 1.50%     | 1.50%     | 90       | No thru 79     |   |
| North American  | Guarantee Choice   | 7        | 2.80%          | 2.80%       | 2.80%       | 2.50%     | 80   | 1.88%     | 1.25%     | 90       | Yes            | Additional 0.25% Rate >\$200k           |
| The Standard  | FGA 7              | 7        | 2.65%          | 2.65%       | 2.65%       | 2.00%     | 80   | 1.00%     | 0.77%     | 90       | No thru 85     | Additional 0.10% Rate >\$100k           |
| American National   | Palladium MYG      | 7        | 2.64%          | 3.50%       | 2.50%       | 2.50%     | 79   | 0.50%     | N/A       | 85       | Yes            | Additional 0.10% Rate >\$100k           |
| Symetra   | Custom 7           | 7        | 1.92%          | 2.35%       | 1.85%       | 4.00%     | 75   | 2.25%     | N/A       | 85       | No             | 0.20% >\$50k, 0.50% >\$100k             |
| VALIC   | Assured Choice     | 7        | 1.90%          | 1.90%       | 1.90%       | 3.20%     | 74   | 1.60%     | N/A       | 85       | No             | 0.10% >\$50k, 0.20% >\$100k             |
| Principal Financial   | FPDA +             | 7        | 1.79%          | 3.53%       | 1.50%       | 3.50%     | 80   | 2.25%     | 1.40%     | 90       | No             |   |
| North American  | Guarantee Choice   | 8        | 3.05%          | 3.05%       | 3.05%       | 2.50%     | 80   | 1.88%     | 1.25%     | 90       | Yes            | Additional 0.20% Rate >\$200k           |
| American National   | Palladium MYG      | 8        | 2.70%          | 2.70%       | 2.70%       | 2.50%     | 79   | 0.50%     | N/A       | 85       | Yes            | Additional 0.10% Rate >\$100k           |
| North American  | Guarantee Choice   | 9        | 3.20%          | 3.20%       | 3.20%       | 2.50%     | 80   | 1.88%     | 1.25%     | 90       | Yes            | Additional 0.25% Rate >\$200k           |
| American National   | Palladium MYG      | 9        | 2.72%          | 4.50%       | 2.50%       | 3.00%     | 79   | 1.00%     | N/A       | 85       | Yes            | Additional 0.10% Rate >\$100k           |
| Principal Financial   | Select Series 9    | 9        | 1.75%          | 1.75%       | 1.75%       | 5.00%     | 80   | 2.50%     | N/A       | 85       | No             | Additional 0.15% Rate >\$100k           |
| Sentinel Security   | Personal Choice    | 10       | 3.45%          | 3.45%       | 3.45%       | 2.75%     | 80   | 2.00%     | 2.00%     | 90       | No thru 79     |   |
| North American  | Guarantee Choice   | 10       | 3.40%          | 3.40%       | 3.40%       | 2.50%     | 80   | 1.88%     | 1.25%     | 90       | Yes            | Additional 0.20% Rate >\$200k           |
| The Standard  | FGA 10             | 10       | 2.80%          | 2.80%       | 2.80%       | 3.00%     | 80   | N/A       | N/A       | 80       | No             | Additional 0.10% Rate >\$100k           |
| American National   | Palladium MYG      | 10       | 2.70%          | 3.60%       | 2.60%       | 4.00%     | 79   | 2.00%     | N/A       | 85       | Yes            | Additional 0.10% Rate >\$100k           |

Rates are effective as of 10/21/2013. Rates and features are subject to change by companies. Not approved in all states. Please call for details

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